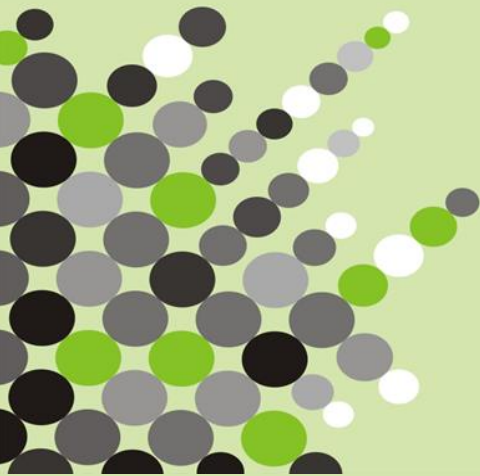


COMMUNICATIONS REGULATORY AUTHORITY
REPUBLIC OF LITHUANIA

Access to the postal network in EU: insight of Lithuanian regulator

Lina Rainienė
Deputy director general

UPU Conference on Postal Regulation, 12 November 2014





Lithuania
fully liberalized
Postal market in 2013

Chair of
European Regulators Group
for Postal Services (ERGP)
during the 2015



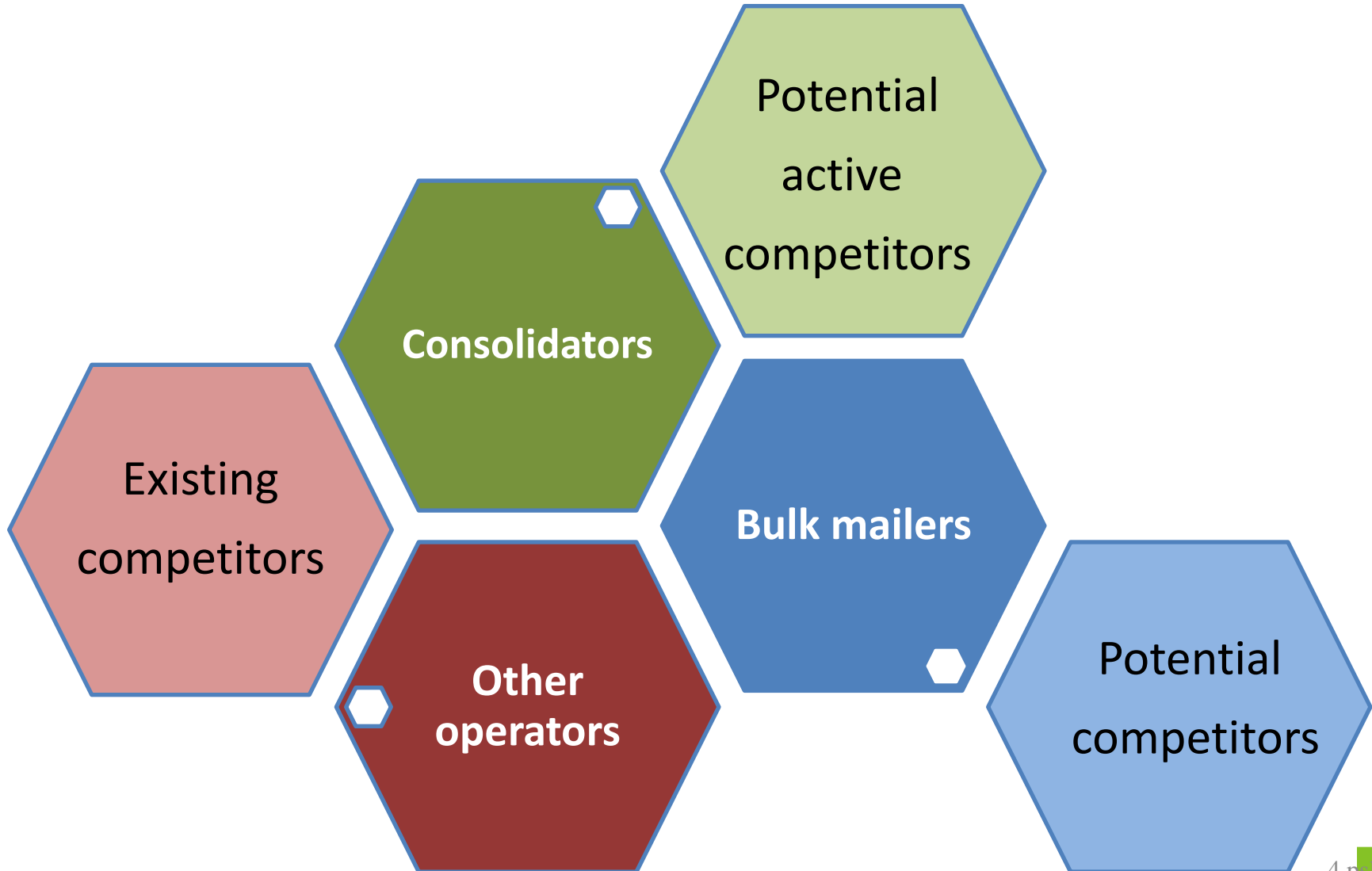


AREAS OF REGULATION:

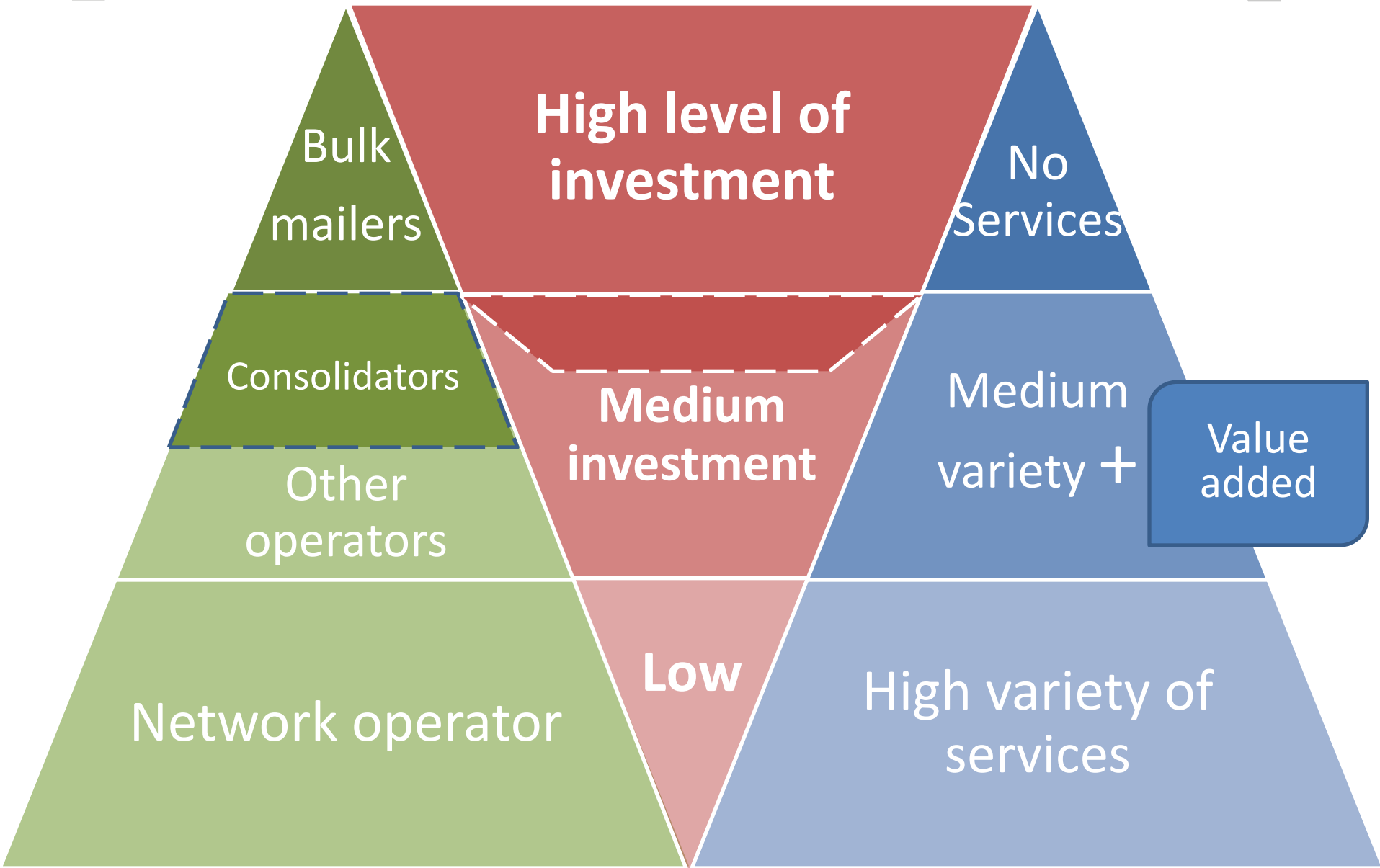


- Provision of the networks, access and services (including pricing);
- Scope of the Postal Access;
- Benefiting parties;
- The way of realization;
- Regulatory reactions (when needed).

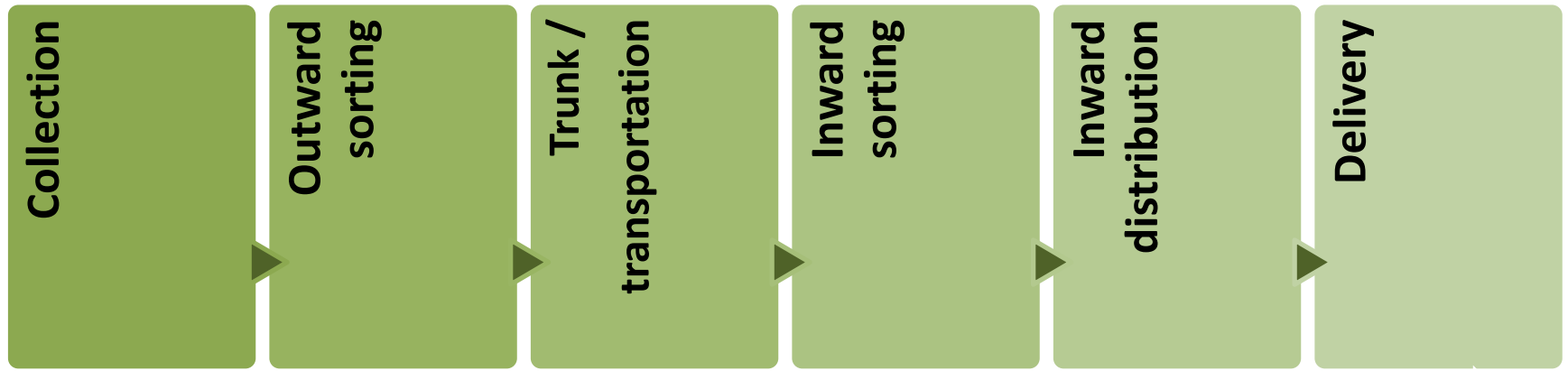
Access Beneficiaries



Ladder of investment



Access to the network



End to end competition

*Transparency of Access Conditions /
Reference Offer*

Access

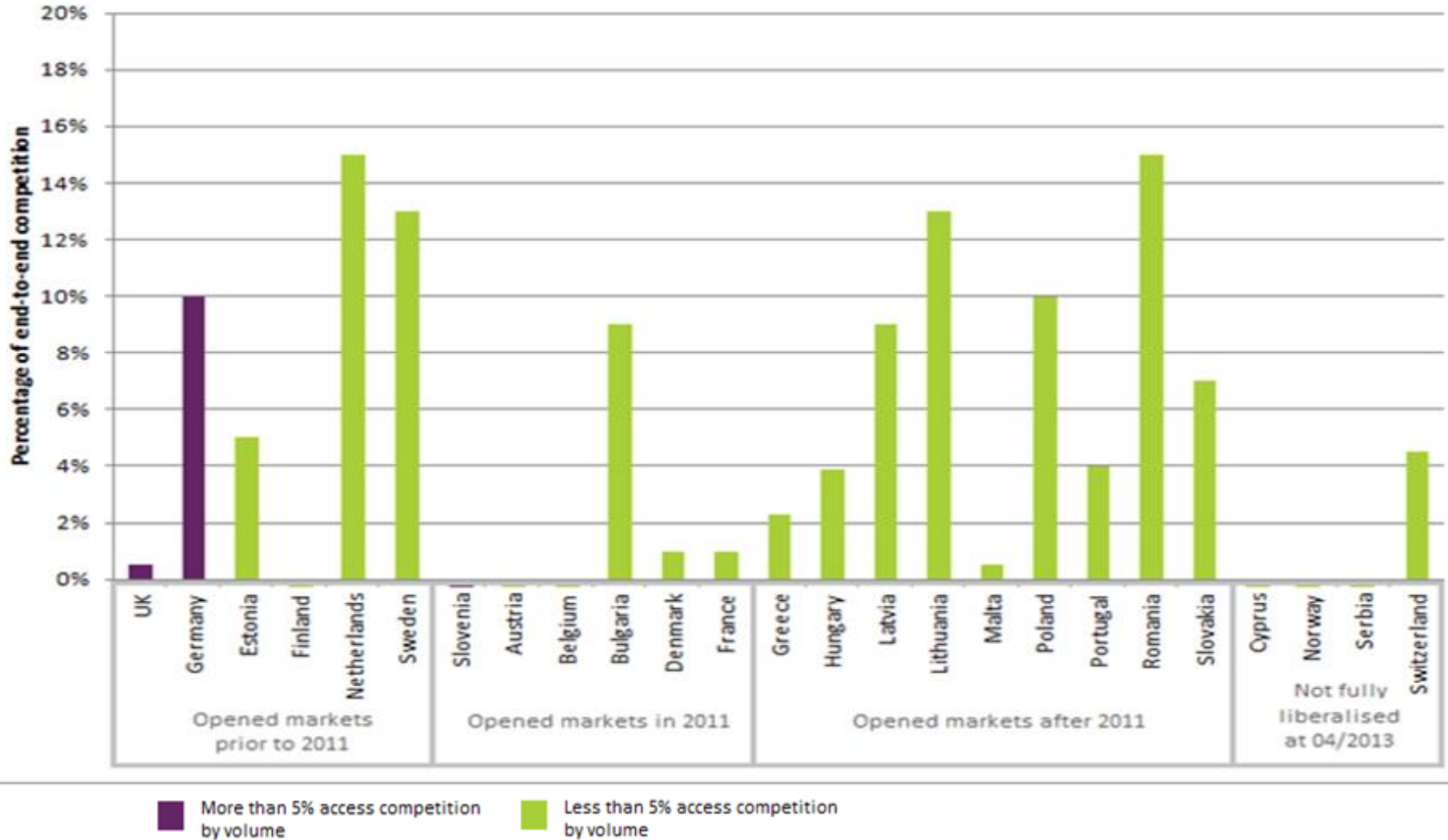


- Exists *de Facto* or;
- Obligatory *de Jure*.

Conditions

- Depending on Incumbent (different treatment of alternative postal providers);
- Not depending on Incumbent (VAT exemptions).

End-to-end competition in Europe



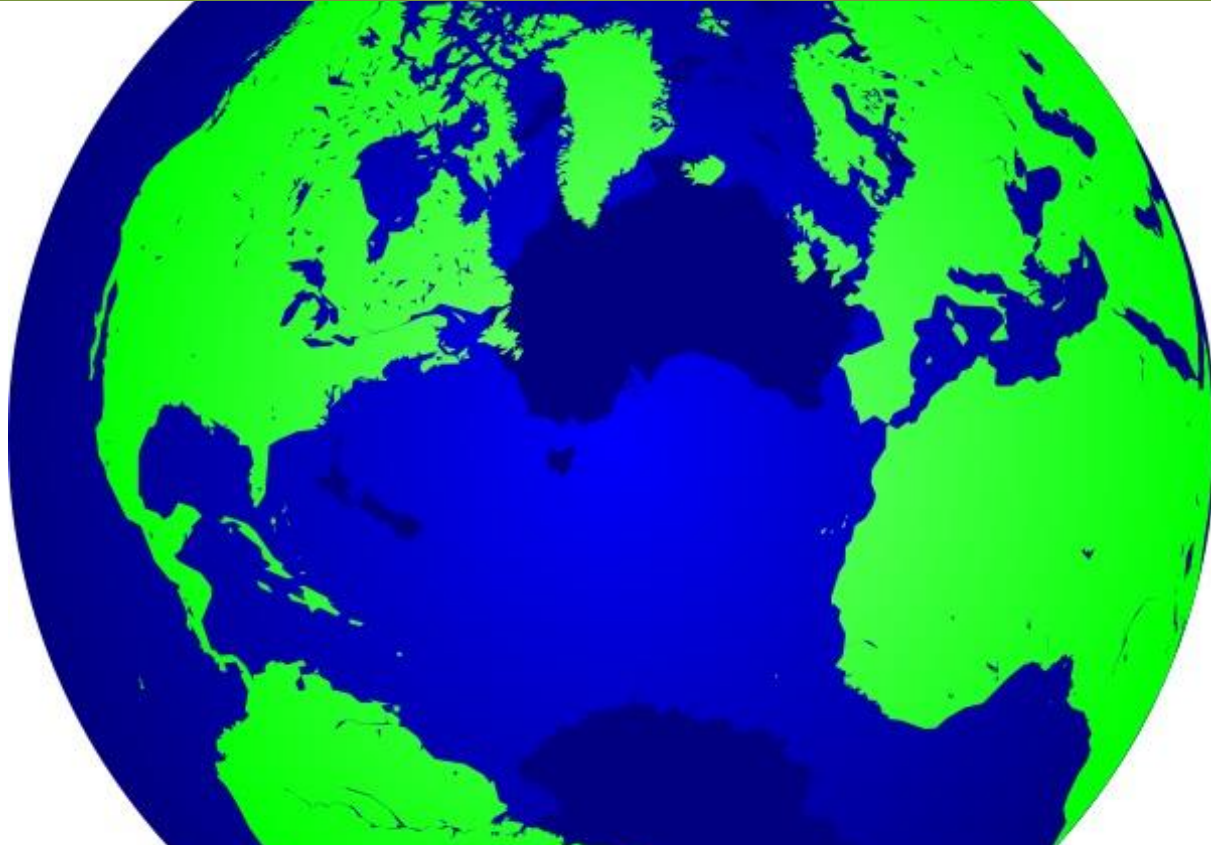
Source: data of ERGP report (June 2014)

Strategy of the Postal Market

Players

- Handle large volumes of postal items.
- Offer specific tariffs and delivery options
 - ➔ that simple (single) sender could not normally get.
- Result for customer – **cheaper** prices, **variety** of choice, **value added** services.

E - collection



E - delivery





Thank you for your attention



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